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MAR 14 1931  
**W. A. MANDA, Inc.**

**WHOLESALE  
CATALOGUE**



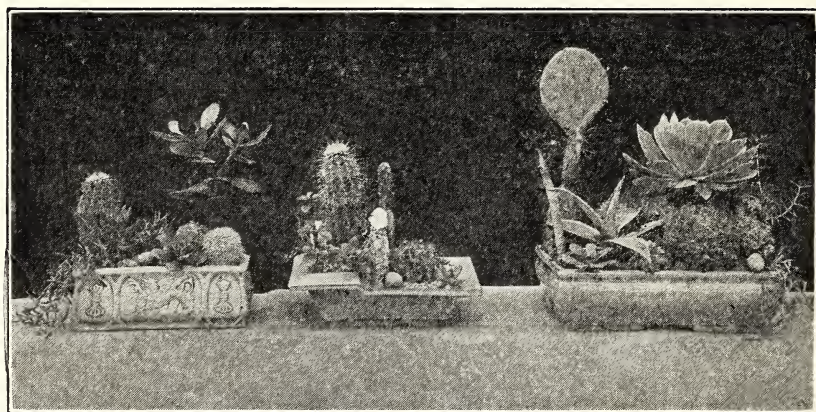
**"SAY IT WITH PLANTS  
AND FLOWERS"**

**SOUTH ORANGE, N. J.**





**CHOICE CACTUS GARDENS IN VARIETY**



**FEW OF OUR CACTUS GARDENS**



## MANDA'S CACTUS GARDENS

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These beautiful Combinations are one of the originations of W. A. MANDA. It was back in 1920 when the first Gardens were sent out, planted in ordinary pans or square seed pans, and were gradually improved by using numerous varieties, sizes, shapes and colors of not only domestic bowls and dishes, but importations from Japan, China and several European countries, as well as our own original designs. In sizes they vary from 1½ inches in diameter to window boxes 2½ feet long and various shaped containers from 4 inches to 2 feet in diameter.

The best selection of the over 1,000 varieties which we are growing, are used, in sizes of plants not bigger than a quarter of an inch to large specimens nearly a foot across and a foot or two high. These are planted with volcanic rock to which these plants like to attach their roots and which gives the garden also a natural rocky effect, as it is aimed to have each of these gardens represent a miniature section as the plants grow naturally.

These Gardens should not be confounded with lots of poor imitations, where just so many plants are jammed together, having a sameness of effect, and without being previously established, naturally do not last.

The prices of these beautiful gardens are from \$1.00 up, according to the size and quality of the dish as well as the choice of the plants used.

We have also choice fancy pots from 1 inch up to 1 foot across, planted with individual specimens of CACTI of select beauty. These individual specimens range in price from 50c to \$9.00 each, according to their size and rarity.

CACTI and SUCCULENTS are the easiest to cultivate—all they require is plenty of light, air and sun and they will stand any temperature from 35 to 135 degrees. They should not be over-watered—by giving them a thorough watering or submersion of the part containing the soil and rock once a week, they receive all the care they need.

They are the hardiest and most useful plants for house decoration so that even in the city in dry steam-heated apartments they can be used as window boxes, as plants for the centre of the dining room table and for ornamentation throughout the house.

There is nothing that adds cheer to an office like one or two of these Gardens, which can be watered either first thing on Monday when entering the office or the last thing on Saturday before the office is closed, and they will take care of themselves during the rest of the week.

As gifts for any occasion they are useful on account of their most wonderful lasting qualities, beauty and novelty.

So try some of Manda's Cactus Gardens, which are kept by all first-class florists.



**GROTESQUE HAND-MADE FIGURES PLANTED WITH CHOICE  
ASSORTMENT OF CACTI**



**VARIOUS ANIMAL NOVELTIES PLANTED**  
Price, 35 Cents and Upward

## CACTI

Most interesting plants in the vegetable kingdom, varying as to size, shape and color, and on account of their resistance to dry atmosphere, are the most lasting plants for house culture. We have the largest and most varied stock in cultivation, and can supply your wants. Our selection:

Nice little plants	-----	From 1	to 2	inch pots, 25c each
Nice plants	-----	From 2 ½	to 3	inch pots, 35c each
Strong plants	-----	-----	4	inch pots, 50c each
Strong plants	-----	4	to 4 ½	inch pots, 75c each
Extra strong plants	-----	5	to 6	inch pots, \$1.00 to \$1.50 each

## SUCCULENTS

Like the Cacti offer endless forms, shapes and colors, some with beautiful flowers, and all stand a dry atmosphere. We grow a quantity of all the most desirable, and can furnish same at low prices in variety. Leave selection to us, we give you good value.

Nice little plants	-----	1	to 2	inch pots, 15c each
Nice plants	-----	2 ½	to 3	inch pots, 25c each
Strong plants	-----	-----	4	inch pots, 35c each
Strong plants	-----	-----	4	to 5 inch pots, 50c each
Extra strong plants	-----	5	to 6	inch pots, 75c to \$1.25 each
Potted in glazed or fancy pots	-----	-----	-----	25c to 50c additional

## ECHEVERIAS

This class of plants has been found the most decorative as well as the most lasting, and with the numerous varieties besides some valuable hybrids raised by us, we have the grandest stock in the world. We will select liberally.

Nice plants in variety	-----	2	to 3	inch pots, 15c each
Nice plants in variety	-----	-----	3	inch pots, 25c each
Strong plants	-----	-----	4	inch pots, 50c each
Extra strong plants	-----	5	to 6	inch pots, 75c to \$1.50 each
Specimens in spike, to flower from Christmas until Easter	-----	-----	-----	\$2.50 to 7.50 each

Reserve some before they are sold out.

## MANDA'S CACTUS GARDENS

We have evolved in the last ten years unique combinations of Cacti and Succulents planted in a most varied assortment of fancy dishes which we offer at the following low price:

Fancy pots with 3 plants	-----	\$ .75	each
Small bowls with 4 plants	-----	1.00	each
Small bowls with 5 plants	-----	1.50	each
Nice bowls, assorted colors, 6 plants	-----	2.00	each
Nice bowls, assorted colors, 6 or 7 plants	-----	2.50	each
Good size bowls, assorted colors, 8 plants	-----	3.00	each
Good size bowls, assorted colors, 9 plants	-----	3.50	each
Fine assortment of bowls, all sizes and shapes, and containing fine plants	-----	\$4.00 to 9.00	each
Japanese dishes, oblong or oval, fine assortment of plants in four sizes	-----	\$4.50, \$6.50, \$9.00	each

Very desirable and lasting.

Miniature Pots and Combinations for favors	-----	\$1.25	each
Extra choice dishes or boxes, according to quality and size	-----	\$15.00 to \$45.00	each
Special Combinations made to order. Great assortment of dishes.	-----	-----	-----

## ANIMAL AND NOVELTY DISHES

### Planted with Cactus and Succulents

Animal Novelties, two of each, six different kinds	-----	\$4.00	per dozen
Elephants	-----	35c, 60c, 75c, \$1.00, \$1.50, \$2.00, \$3.00, \$4.50	each
Pack mules, antelopes, etc., Italian pottery	-----	\$1.75	each
Grotesque, hand-made pottery figures, planted with Cactus, etc.	-----	4.00	each
\$45.00 per dozen of twelve different shapes and figures	-----	-----	-----
Abalone Shells, planted with Cactus, etc	-----	2.00	each
Lily cup and turtle planted	-----	1.50	each
Turtle dishes, assorted, planted	-----	2.75	each
Turtle dishes, assorted, planted, larger	-----	3.75	each
Chinese evergreen combinations in fancy bowls	-----	\$2.50, \$3.50 and 4.50	each
Japanese Gardens	-----	\$1.00, \$2.50, \$3.50, \$4.50, \$6.00, \$7.50 and 9.00	each





**COMBINATION OF SANSEVERIAS IN FANCY DISHES IN GREAT VARIETY**  
(See Page Five)



**WINDOW BOX OF SANSEVERIAS LAURENTI**  
(See Page Five)



## SANSEVERIAS

These are the most lasting plants for house decoration. We have grand stock in three varieties, either as single plants or in fine attractive combinations.

S. Zeylandica	-----2 1/2 or 3 inch pots,	\$ .25 each
S. Zeylandica	-----3 inch pots,	.35 each
S. Zeylandica	-----4 inch pots,	.50 each
S. Zeylandica	-----5 inch pots,	.75 each
S. Zeylandica	-----strong 5 inch pots,	1.00 each
S. Zeylandica	-----6 to 8 inch pots,	1.50 to \$2.50 each
S. Guianensis, broad foliage, same sizes and prices as S. Zeylandica above.		
S. Laurentii, beautiful variety with gold bands on the edges—		
S. Laurentii, 4 inch pots, strong	-----	\$1.00 each
S. Laurentii, 5 inch pots, very strong	-----	1.75 each
S. Laurentii, 6 inch pots, extra strong	-----	2.75 each
S. Laurentii, 3 strong growths grown together	-----	2.75 each
S. Laurentii, Specimens, all sizes, from	-----5.00 to	15.00 each
Beautiful plants in fancy containers	-----	2.00 to 15.00 each

## BROMELIADS OR PINEAPPLE FAMILY

"The Living Vase Plants." An extraordinary class of foliage plants; very lasting, and as the crown and foliage hold water, they can be used as vases to put spray flowers in. Their flowers are showy and of bizarre coloring, together with their hardy qualities are most desirable house plants.

Cryptanthus acaulis	-----2 1/2 inch pots,	\$ .35 each
Cryptanthus acaulis, larger, and other varieties	-----3 inch pots,	.50 each
Assorted varieties and sizes, varying from	-----	\$ .75 to 3.50 each
Special Show Plants	-----	5.00 to 10.00 each
Artistic and natural Combinations, with assorted plants, in cork containers, from	-----	3.50 to 12.00 each
Artistic and natural Combinations, with assorted plants, in artistic bowls, from	-----	2.50 to 7.50 each

## IVIES

One of the best green florists' plants. We grow a large quantity of this useful plant in all sizes from babies in one-inch pots to show plants in large tubs, and our collection comprises over thirty-five distinct varieties. Besides, we grow its close competitor, the *Vitis rhomboidea*, which please try.

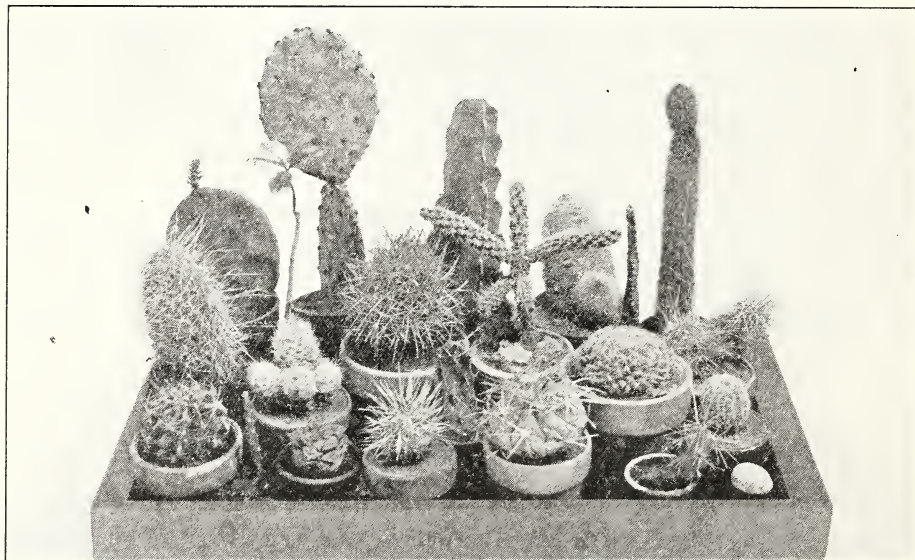
Choice plants for favors, in 1 or 2 inch pots	-----	\$ .15 each
Fine Plants, in 2 to 3 inch pots, in 12 varieties	-----	.18 each
Fine Plants of ordinary Ivy, 4 inch pots	-----	.25 each
Fine Plants in variety, in 5 inch pans	-----	.75 each
Specimens in all sizes and shapes	-----	\$1.00 to 25.00 each
Fancy, trained Ivies, in fancy pots or pans, in all sizes and shapes	-----	1.00 to 10.00 each

New *Vitis rhomboidea*, beautiful new evergreen vine that will stand more than any Ivy indoors, and makes a beautiful and bushy plant, with divided glossy foliage.

Fine 3 inch pots	-----	\$ .35 each
Fine 4 inch pots	-----	.50 each
Fine 5 and 6 inch pots	-----	.75 to 1.00 each
Show Specimens	-----	\$1.50 to 7.50 each



COLLECTION OF TWENTY SUCCULENTS IN VARIETY FOR \$4.50



COLLECTION OF TWENTY VARIETIES OF CACTI FOR \$6.50

## PLANTS FOR JAPANESE GARDENS

	Each		Each
Pachysandra -----	\$ .18	Euonymus variegata -----	\$ .15
Podocarpus ----- .25 to	.75	Ophiopogon Japonica -----	.25
Pittosporum ----- .50 and	.75	Nephythitis -----	.35
Cryptanthus acaulis -----	.35	Aglaonema chinensis -----	.35
Cryptanthus acaulis purpura --	.50	Peperomia, green -----	.25
Ophiopogon Jaburan -----	.25	Ficus repens -----	.20
Ophiopogon Jaburan var. -----	.35	Ficus species -----	.20
Reineckia -----	.25	Bromeliads, in var. -----	.75
Sansevieria ----- .25 and	.35	Helxine -----	.20
Pothos aurens -----	.25	Anthericum, in var. -----	.20
Small leaf ivy -----	.15	Aloe Robertii -----	.25
		Asst. small evergreens -----	.35

# FEW LEADING VARIETIES FOR MAKING UP

## SUCCULENTS

Aloe Roberti -----	\$ .35
Aloe Roberti -----	.25
Aloe caesia -----	.50
Aloe vera hybrid -----	.75
Aloe in variety ----- 50c to	2.00
Aloe brevifolia -----	.50
Aloe brevifolia -----	1.00
Aloe brevifolia -----	1.50
Aloe saponaria -----	.35
Aloe saponaria -----	.50
Aloe arborescens -----	1.00
Aloe ciliaris -----	.25
Aloe ciliaris -----	.50
Agave Americana -----	.35
Agave Americana, variegata -----	.50
Crassula arborescens -----	.15
Crassula tetragona -----	.15
Crassula cordata -----	.15
Crassula lycopodiodes -----	.15
Crassula gracilis -----	.15
Crassula gracilis -----	.50
Crassula arborescens -----	.25
Crassula arborescens -----	.35
Crassula arborescens -----	.75
Crassula arborescens -----	1.00
Crassula species -----	.10
Crassula species -----	.20
Echeveria gracilis -----	.15
Echeveria globosa -----	.25
Echeveria globosa -----	.35
Echeveria globosa -----	.50
Echeveria clavata hybrid -----	.20
Echeveria clavata hybrid -----	.25
Echeveria secunda -----	.15
Echeveria linguifolia -----	.20
Echeveria Weinbergii hybrid -----	.15
Echeveria Weinbergii hybrid -----	.25
Echeveria coccinea -----	.15
Euphorbia splendens ----- .25 to	1.00
Euphorbia tirucalli -----	.15
Euphorbia tirucalli -----	.25
Fourcroya lindenni -----	.75
Haworthia species -----	.35
Kalanchoe marmorata -----	.20
Kalanchoe species -----	.25
Kleinia cylindrica -----	.25
Mesembrianthemum linguiforme --	.25
Mesembrianthemum in variety ---	.15
Portulacaria afra -----	.50
Portulacaria afra -----	.50
Sedum dendroideum -----	.15
Sedum dendroideum, cristatum ---	.50
Sedum Palmerii -----	.15
Sedum pachyphyllum -----	.35
Sedum treleasei -----	.50
Sedum tortuosum -----	.15

Sempervivum tournefortii -----	\$ .15
Sempervivum hybridum -----	.50
(Irish Rose) -----	.15
Sempervivum tectorum -----	1.00
Yucca aloifolia -----	.35
Yucca aloifolia, variegata -----	1.50
Festuca glauca -----	.15
Festuca glauca -----	.25

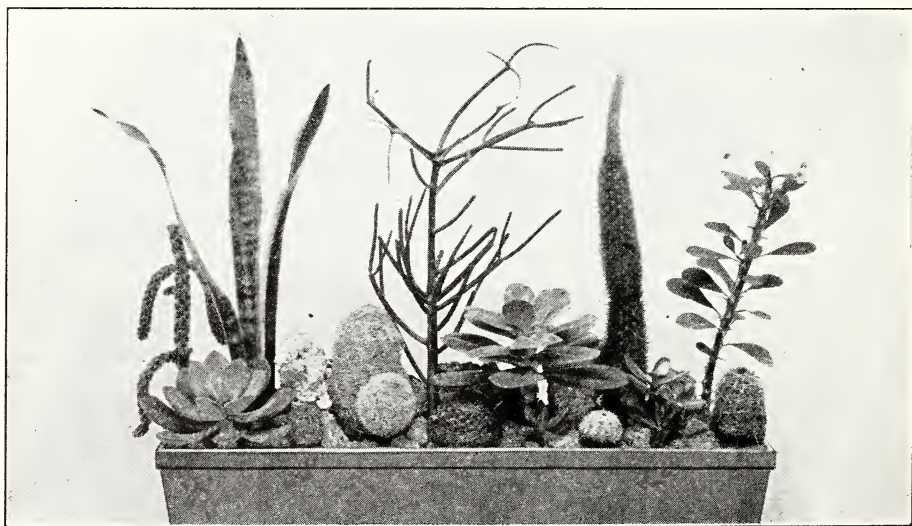
## CACTI

Cereus pentagonus -----	.25
Cereus jamacaru -----	.35
Echinocactus horizonthalonius ---	.35
Echinocactus horizonthalonius ---	.25
Echinocactus texensis -----	.35
Echinocactus texensis -----	.25
Echinocereus chloranthus -----	.35
Echinocereus chloranthus -----	.50
Echinocereus dasyacanthus -----	.25
Echinocereus daspachanthus -----	.35
Echinocereus dasyacanthus -----	.50
Echinocereus pectinatus -----	.25
Echinocereus pectinatus -----	.35
Escobaria dasyacanthus -----	.25
Escobaria dasyacanthus -----	.50
Escobaria multiceps -----	.20
Escobaria multiceps -----	.25
Escobaria multiceps -----	.35
Escobaria Sneedii -----	.75
Escobaria Sneedii -----	2.00
Mammillaria micromeris -----	.15
Mammillaria micromeris -----	.25
Mammillaria macromeris -----	.25
Mammillaria macromeris -----	.35
Mammillaria applanata -----	.25
Mammillaria applanata -----	.35
Mammillaria Sneedii -----	.25
Mammillaria tuberculata -----	.15
Mammillaria tuberculata -----	.25
Opuntia arborescens -----	.25
Opuntia arborescens -----	.35
Opuntia arborescens -----	.50
Opuntia arbuscula -----	.25
Opuntia erinacea -----	.35
Opuntia erinacea -----	.50
Opuntia braziliensis -----	.35
Opuntia microdasys -----	.75
Opuntia monacantha -----	.15
Opuntia frutescens -----	.25
Opuntia frutescens -----	.50
Opuntia Schottii -----	.25
Opuntia spineless -----	.25
Opuntia spineless (Ellisiana) -----	.35
Opuntia spineless (Ellisiana) -----	.50
Opuntia spineless (Ellisiana) -----	.75
Opuntia spineless (Ellisiana) -----	1.00





**EXTRA FINE COMBINATION OF CACTI AND SUCCULENTS IN  
IMPORTED CONTAINERS**



**WINDOW BOX PLANTED WITH CHOICE STOCK**

# CHOICE STOVE AND GREENHOUSE PLANTS

ACORUS JAPONICA VARIEGATA. Fine variegated hardy plant.	
Fine 2½ inch pot plants.....	35c each
ANTHERICUM MANDAIANUM, green and yellow plant for baskets or boxes.	
4 inch pots.....	35c each
5 inch pots.....	50c each
ANTHERICUM VARIEGATUM, like small Pandanus, variegated leaves.	
3 inch pots.....	20c each
4 inch pots.....	35c each
5 inch pots.....	50c each
6 inch pots.....	75c each
ANTHERICUM PICTURATUM, beautiful, like small Pandanus Veitchii.	
3 inch pots.....	25c each
4 inch pots.....	35c each
5 inch pots.....	50c each
ANTHURIUM HYBRIDS, showy, lasting in flower for three months. All colors	
	\$6.00 to \$7.50 each
AMMOMUM CARDAMOMUM, Ginger Plant. Very hardy plant, sweet foliage.	
	50c, \$1.00, \$1.50, to \$3.00 each
AUCUBA JAPONICA VAR. Fine strong bushes of this hardy golden foliage plant—	
	\$2.50 each
ASPIDISTRA. Well known plant. We have all sizes, perfect plants at	
	12c and 15c per leaf
AGLAONEMAS, in variety. Hardy foliage plants to which the so-called Chinese Evergreen belongs.	
A. Roebelenii, and A. Pictum, from.....	50c to \$2.50 each
A. Sinensis (Chinese Evergreen), well known hardy plant for all purposes.	
Nice plants .....	2-2½ inch pots, \$ .35 each
Combinations, all sizes .....	\$1.00 to 2.50 each
ARDISIA CRENULATA, fine plants, full of red berries for Christmas.	
5 and 6 inch pots .....	\$2.00 each
6 and 7 inch pots, extra fine .....	\$2.50 to 3.00 each
BEGONIA REX, fine varieties.....	35c, 50c to \$ 1.00 each
BOXWOODS, all sizes.....	50c to 10.00 each
BROMELLIADS, in variety, most useful and hardy. (See page seven.)	
CAMELLIAS, in variety, well budded .....	2.00 to 7.50 each
CALADIUM HYBRIDS. Grand variety of colors in these plants.	
Fine 4 and 5 inch pot plants .....	50c to \$1.00 each
Fine 6 to 8 inch specimens .....	\$1.50 to 2.00 each
CRYPTANTHUS, in variety, hardier than a Cactus, most useful. 35c to \$1.00 each	
DAPHNE ODORA, sweet scented, large flowering specimens...\$4.00 to 5.00 each	
DIEFFENBACHIAS, in variety, beautiful foliage...50c, 75c, \$1.00 and \$1.50 each	
DRACAENA ROTHIANA, best house plant in cultivation.	
4 inch pot plants.....	\$ .75 each
5 inch pot plants.....	1.00 each
6 inch pot plants.....	1.50 each
7 and 8 inch pot plants.....	\$2.00 to 3.00 each
Fine large combination plants.....	\$5.00 to 12.00 each
DRACAENA, in variety, small plants for filling.....	25c to 1.00 each
EPIPHYLLUM, or Christmas Cactus .....	50c to 1.50 each
EUONYMUS JAPONICA, green, silver and golden .....	25c to .75 each
EVERGREENS, all sizes, for all purposes.....	1.00 to 5.00 each
FERNs, all sizes and varieties .....	.25 to 5.00 each
FICUS ELASTICA, Rubber Plant.....	50c to \$5.00 and up each
FICUS REPENS, dainty vine, hardy.	
2 inch pot plants.....	20c each
3 inch pot plants.....	30c each

# CHOICE STOVE AND GREENHOUSE PLANTS

FICUS NITIDA, miniature leafed, bushy plants, very hardy.

6 inch pot plants.....\$2.50 each

8 inch pot specimens..... 4.00 each

FARFUGIUM GRANDE, the well known Leopard plant.

Fine 4 inch pot plants.....50c each

FLOWERING PLANTS, standard as well as rare varieties.....50c up each

GRASSES:

CYPERUS ALTERNIFOLIUS NANUS (Dwarf), fine for combination planting,  
3½ inch, 35c each

PANICUM VARIEGATUM, white, green and pink grass.

3 inch pot plants.....20c each

FESTUCA GLAUCA, beautiful blue, upright growing plant.

3 inch pot plants.....25c each

VARIEGATED ST. AUGUSTINE GRASS. Beautiful variegation.

3 inch pot plants.....25c

4 and 5 inch specimens.....50c

HELIXINE SOLIERII, beautiful hardy moss-like plant.

3 inch pot plants.....20c

5 inch pans.....50c

HIBISCUS COOPERII, finely variegated .....35c to \$1.00 each

MANDA'S GOLDEN PRIVET, bright golden bushes.

5 inch pot plants.....\$ .75

6 inch pot plants..... 1.00

MUEHLBECKIA COMPLEXA, hardy vine, like Maidenhair. Useful for any purpose.

4 inch pot plants.....50c each

5 inch pot plants.....75c each

MARANTA KERCHOVEANA, best of all.

3 inch pot plants.....25c each

4 inch pot plants.....35c each

5 inch pot plants.....50c each

OPHIOPOGON JAPONICA, fine evergreen, very hardy plant.

2½ and 3 inch pot plants.....25c each

OPHIOPOGON JABURAN. Hardy plant with beautiful blue flowers.

3 inch pot plants.....25c each

4 inch pot plants.....50c each

OPHIOPOGON JABURAN AUREA VAR. Fine variegated form.

3 and 3½ pot plants.....50c each

PITTOSPORUM TOBIRAE, variegated. Fine bushes.

From .....50c to \$4.50 each

PACHYSANDRA TERMINALIS. Iron-clad plant for combination.

3 inch pot plants.....25c each

PANDANUS BAPTISTII. Beautiful colored and spineless variety.

Fine strong 8 inch pot plants.....\$3.50 to \$4.50 each

PEPEROMIA ARGYRONEURA. Called water-melon Begonia.

Nice 3 inch pot plants.....25c each

PALMS. We are growing a lot of Palms, of which the following sizes will appeal to everybody, as they are extraordinary quality and low in price. Besides these, we have some wonderful specimens up to 20 ft. high.

KENTIA BELMOREANA, best palm in cultivation, perfect specimens.

4 inch pots, large .....\$ .75 each

5 inch pots, three in a pot, fine, bushy..... 1.25 each

10 inch tubs, containing 5 plants, 30 in. high ..... 6.00 each

12 inch tubs, containing 5 plants, 36 in. high..... 7.50 each

12 inch tubs, containing 5 plants, 45-48 in. high..... 9.50 each

PHOENIX ROEBELENI, graceful and hardy plants.

4 inch pots ..... .50 each



# CHOICE STOVE AND GREENHOUSE PLANTS

5 inch pots .....	\$1.00 each
6 inch pots .....	2.00 each
POTHOS AUREUS. Golden foliage, almost everlasting.	
Extra strong 3 inch pot plants.....	.50c each
4 and 5 inch pot specimens .....	.75c to \$1.00 each
POTHOS CORDATUM. Green variety of similar habit; very durable.	
3 inch pot plants.....	.50c each
4 and 5 inch pot specimens .....	.75c to \$1.00 each
POLYPODIUM MANDAIANUM, best decorative fern.	
6 inch pans.....	\$1.50 each
8 inch tubs.....	2.50 each
10 inch tubs.....	4.50 each
12 inch tubs.....	6.00 each
PHILODENDRON PERTUSUM (Swiss Cheese Plant). Very hardy and ornamental .....	
	\$1.00 to \$4.50 each
PHILODENDRON SPECIES. Fine plant to use same as Pothos, 3 inch pots.....	
	.35c each
RHYNCHOSPERMUM MANDAIANUM (Manda's Jasmine). New primrose yellow .....	
	\$1.00 to \$3.50 each
REDWOOD BURLS. Most interesting and a ready seller. All sizes.	
	50c up to \$5.00 each
ROSES, in pots. All the best varieties of hybrid teas, as well as other roses, in bud and bloom.....	
	.75c and \$1.00 each
TRADESCANTIAS, in our beautiful varieties, extra strong.	
3 inch pot plants.....	.15c each
5 inch pot plants.....	.50c each
TRADESCANTIA DRACAENOIDES, the finest wall plant.....	
	\$1.00 to \$3.00 each
VITIS RHOMBOIDEA, new vine, better than English Ivy as house vine.	
3 inch pot plants.....	.35 each
4 inch pot plants.....	.50 each
5 and 6 inch pot plants.....	1.00 each
Specimens in tubs .....	\$2.00 to 7.50 each



VARIOUS DISHES WITH WATER LOVING PLANTS



**NEW GOLD MEDAL DECORATIVE PLANT  
DRACAENA GERTRUDE MANDA**

Few large specimen plants, \$10.00 to \$18.00 Each

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## INVITATION

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As an up-to-date Florist, no doubt you are looking for attractive NOVELTIES to draw the public to your store, reducing the expense of keeping expensive flowers on display, and adding a good-paying, most attractive and lasting of all the plant Novelties.

If you are interested in plants and wish to see what is conceded to be the finest collection of plants in the country take a train on the Lackawanna Railroad to South Orange, where our establishment is located right at the station, which is only fourteen miles from the City of New York. Or motor through the new Holland Tunnel and over the beautiful Jersey roads to South Orange and visit our establishment.

Here we can show you 100,000 plants of CACTI and SUCCULENTS in over 1,000 varieties. We can show you a CACTUS GARDEN under glass—the most unique CACTUS and SUCCULENT GARDEN in the world—where over 1,000 varieties of these beautiful plants in all sizes and shapes are planted and arranged as they grow in their native home.

Besides these, we can show you a fine collection of LIVING VASE PLANTS or BROMELIADS, all sorts of FANCY FOLIAGE and FLOWERING PLANTS, FERNS of all sizes, and so on. Old-fashioned HARDY HERBACEOUS PLANTS as well as beautiful ROCK PLANTS for Rock Gardens, including suitable Rocks.

The writer's fifty-eight years experience is at your service and costs you nothing.

# HARDY HERBACEOUS PLANTS

This is and has been our specialty for over thirty years and we can furnish field-grown stock which should not be compared with the small starved pot-grown stock.

Everybody should grow a collection of these plants which are very useful for cutting purposes from early spring until late in the fall.

## ALL STRONG FIELD-GROWN PLANTS

	Per 100		Per 100
Achillea millefolia rubra .....	\$ 8.00	Euonymus radicans .....	10.00
Achillea serrata plena. "The Pearl" .....	8.00	Euonymus radicans fol. var .....	10.00
Achillea tomentosa .....	12.00	Eupatorium coclestinum .....	12.00
Aegopodium podagraria variegata .....	10.00	Euphorbia corollata .....	10.00
Agrostemma coronaria .....	10.00	Festuca glauca .....	10.00
Ajuga reptans .....	8.00	Funkia cordata .....	8.00
Althaea rosea. Double .....	8.00	Funkia grandiflora .....	18.00
Althaea rosea. Single .....	8.00	Funkia Fortunei .....	15.00
Anemone Japonica .....	15.00	Funkia lanceolata .....	8.00
Anemone Japonica alba .....	15.00	Funkia undulata variegata .....	10.00
Anemone Japonica rosea .....	15.00	Gaillardia grandiflora hybrida .....	8.00
Anemone Japonica Whirlwind .....	15.00	Glechoma hederacea variegata .....	8.00
Aquilegia hybrids .....	12.00	Gypsophila paniculata .....	12.00
Armeria maritima .....	12.00	Gypsophila paniculata fl. pl. ....	25.00
Arrhenantherum bulbosum .....	15.00	Helenium autumnale superbum .....	15.00
Arundo Donax variegata .....	25.00	Helianthus Maximilianus .....	12.00
Asclepias tuberosa .....	8.00	Helianthus mollis grandiflorus .....	12.00
Aster. Many varieties .....	8.00	Helianthus multiflorus .....	12.00
Baptisia australis .....	15.00	Helianthus multiflorus plenus .....	12.00
Boltonia asteroides .....	10.00	Helianthus orgyalis .....	12.00
Boltonia latisquama .....	10.00	Heliopsis Pitcherianus .....	8.00
Campanula Carpatica .....	10.00	Hemerocallis Dumortierii .....	10.00
Campanula persicifolia .....	12.00	Hemerocallis flava .....	8.00
Campanula persicifolia alba .....	12.00	Hemerocallis fulva .....	8.00
Campanula rapunculoides .....	10.00	Hemerocallis graminifolius .....	10.00
Cassia Marylandica .....	15.00	Hemerocallis Thunbergii .....	10.00
Cerastium tomentosum .....	10.00	Hibiscus resplendens .....	18.00
Chrysanthemum. Hardy. Twenty varieties .....	10.00	Hibiscus Mallow Marvels .....	18.00
Convallaria majalis. Clumps. ....	25.00	Hibiscus moscheutos .....	15.00
Coreopsis delphinifolia .....	12.00	Iberis sempervirens superba .....	12.00
Coreopsis Harvest Moon .....	8.00	Iris aurea .....	15.00
Coreopsis lanceolata .....	8.00	Iris Germanica, in 25 vars. ....	8.00
Coreopsis rosea .....	8.00	Iris Kaempferii, in 50 vars. ....	18.00
Delphinium formosum .....	12.00	Iris ochroleuca .....	18.00
Delphinium Hybrid .....	12.00	Iris Sibirica alba .....	12.00
Delphinium Sinense .....	12.00	Iris Sibirica sanguinea .....	10.00
Dianthus barbatus .....	10.00	Lathyrus latifolius .....	10.00
Dianthus plumaris plenus .....	10.00	Leucanthemum Nipponicum .....	12.00
Dianthus superbus .....	12.00	Liatris spicata .....	10.00
Dicentra eximea .....	15.00	Linum perenne .....	8.00
Dicentra spectabilis .....	35.00	Lobelia Cardinalis .....	10.00
Dictamnus Fraxinella .....	35.00	Lychnis Chalcedonica .....	10.00
Digitalis purpurea .....	10.00	Lychnis Chalcedonica fl. pl. ....	25.00
Doronicum plantagineum .....	25.00	Lychnis Haageana hybrida .....	12.00
Echinacea purpurea .....	15.00	Lythrum roseum superbum .....	15.00
Echinacea purpurea hybrid .....	15.00	Monarda didyma .....	8.00
Eryngium amethystinum .....	12.00	Monarda fistulosa .....	10.00
Eulalia Japonica fol. var .....	18.00	Oenothera fruticosa .....	12.00
Eulalia Japonica zebrina .....	18.00	Pachysandra terminalis .....	6.00
Eulalia univittata (gracilis) ....	18.00	Paeonies herbaceous .....	25.00
		Paeonies. Pink .....	25.00
		Paeonies. Pink and white .....	25.00



## HARDY HERBACEOUS PLANTS—(Continued)

	Per 100		Per 100
Paeonies. Red .....	35.00	Rudbeckia subtomentosa .....	12.00
Paeonies. White .....	30.00	Sedum album .....	8.00
Papaver bracteatum .....	15.00	Sedum carneum .....	8.00
Papaver involucreatum .....	15.00	Sedum Lydium .....	8.00
Papaver nudicaule .....	10.00	Sedum oppositifolium .....	8.00
Papaver Orientale .....	10.00	Sedum Spectabile .....	10.00
Pentstemon barbatus .....	10.00	Sedum Spectabile rubrum .....	12.00
Phalaris arundinacea fol. var. ..	8.00	Sedum spurium splendens .....	8.00
Phlox amoena .....	12.00	Scabiosa caucasica .....	12.00
Phlox divaricata .....	12.00	Spiraea aruncus .....	25.00
Phlox paniculata, in 20 varieties ..	15.00	Spiraea astilboides .....	25.00
Phlox paniculata. "The Pearl" ..	15.00	Spiraea filipendula plena .....	25.00
Phlox subulata .....	8.00	Spiraea Japonica .....	25.00
Phlox subulata atropurpurea ...	15.00	Spiraea Japonica grandiflora ....	25.00
Physiostegia Virginica .....	12.00	Spiraea palmata rubra .....	25.00
Platyodon grandiflora .....	12.00	Spiraea ulmaria plena .....	25.00
Plumbago Larpentae .....	12.00	Statice latifolia .....	12.00
Polemonium coeruleum .....	10.00	Stenanthium robustum .....	10.00
Polygonum cuspidatum crispulum ..	10.00	Stokesia cyanea .....	10.00
Polygonum Sachalinense .....	15.00	Thymus serpyllum .....	12.00
Primula veris .....	12.00	Tradescantia Virginica .....	8.00
Pyrethrum roseum .....	15.00	Veronica longifolia subsessilis ..	15.00
Pyrethrum uliginosum .....	12.00	Veronica rupestris .....	12.00
Rudbeckia Californica maxima ..	15.00	Veronica spicata .....	12.00
Rudbeckia fulgida .....	12.00	Vinca minor .....	12.00
Rudbeckia (Golden Glow) .....	10.00	Viola cornuta. Jersey Gem ....	15.00
Rudbeckia maxima .....	15.00	Yucca filamentosa .....	50.00
Rudbeckia speciosa .....	12.00	Yucca filamentosa maxima .....	50.00

Hundreds of Other Varieties in Stock—Old Fashioned Gardens Designed and Planted

## HARDY CACTI AND SUCCULENTS

If planted by themselves in a rock garden they make a beautiful and unique effect, both in summer and winter. In summer they produce a quantity of very showy flowers, while the low growing sedums make a regular multicolored carpet.

The following is a list of the leading varieties, of which we have ample stock, but there are twice as many varieties of the hardy ones that will soon be ready for distribution. Try them and see what a beautiful effect they produce.

	Each		Each
Echinocereus Baileyi .....	\$ .25	Sedum lineare variegatum .....	.25
Euphorbia cyparissus .....	.25	Sedum ellacombianum .....	.15
Manmillaria vivipara .....	.25	Sedum rupestre .....	.15
Opuntia arborescens type .....	.50	Sedum sarmentosum .....	.15
Opuntia erinacea, Grizzly Bear ...	.35	Sedum sexangulare .....	.15
Opuntia macrorhiza .....	.25	Sedum spurium .....	.15
Opuntia missouriensis .....	.25	Sedum spectabile .....	.15
Opuntia vulgaris .....	.15	Sedum spectabile variegatum ....	.15
Opuntia No. 2, upright .....	.35	Sedum tennifolium .....	.15
Opuntia polyacantha .....	.25	Sempervivum tectorum .....	.15
Agave Utahensis var. Nevadensis ..	.50	Sempervivum in varieties .....	.15
Sedum acre .....	.15	Yucca Filamentosa .....	.25
Sedum album .....	.15	Yucca flaccida variegata .....	.50

# DECIDUOUS FLOWERING AND FOLIAGE SHRUBS

IN ALL SIZES, 25c TO 95c EACH

<i>Amorpha fruticosa</i>	<i>Deutzia gracilis</i> .	<i>Sambucus nigra aurea</i>
<i>Aralia spinosa</i>	<i>Forsythia Fortunei</i>	<i>Spiraea Billardii</i>
<i>Azalea calendulacea</i>	<i>Forsythia suspensa</i>	<i>Spiraea Anthony Waterer</i>
<i>Azalea mollis</i>	<i>Forsythia viridissima</i>	<i>Spiraea opulifolia aurea</i>
<i>Azalea pontica</i>	<i>Hibiscus Syriacus</i>	<i>Spiraea prunifolia pl.</i>
<i>Azalea Vaseyii</i>	<i>Hydrangea paniculata</i>	<i>Spiraea Reevesii</i>
<i>Berberis Thunbergii</i>	<i>Hydrangea paniculata</i>	<i>Spiraea Reevesii fl. pl.</i>
<i>Berberis vulgaris</i>	<i>grandiflora</i>	<i>Spiraea Thunbergii</i>
<i>Berberis vulgaris purpurea</i>	<i>Ligustrum ovalifolium</i>	<i>Spiraea Van Houtteii</i>
<i>Calycarpa purpurea</i>	<i>Ligustrum ovalifolium au-</i>	<i>Syringa persica</i>
<i>Calycanthus floridus</i>	<i>reum (Manda's Golden)</i>	<i>Syringa vulgaris</i>
<i>Clethra alnifolia</i>	<i>Lonicera tartarica alba</i>	<i>Syringa vulgaris alba</i>
<i>Corchorus Japonica</i>	<i>Lonicera tartarica rubra</i>	<i>Syringa vulgaris Charles X</i>
<i>Corchorus Japonica fl. pl.</i>	<i>Philadelphus coronarius</i>	<i>Syringa Marie Legraye</i>
<i>Corchorus Japonica var.</i>	<i>Philadelphus grandiflorus</i>	<i>Tamarix Africana</i>
<i>Cornus sanguinea</i>	<i>Philadelphus inodorus</i>	<i>Tamarix indica</i>
<i>Cornus Spathii aurea</i>	<i>Philadelphus Lemoinei</i>	<i>Viburnum opulus</i>
<i>Corylus avellana atropur-</i>	<i>Prunus triloba</i>	<i>Viburnum plicatum</i>
<i>purea</i>	<i>Rhodotyus kerrioides</i>	<i>Weigela amabilis</i>
<i>Cydonia Japonica</i>	<i>Rhus glabra laciniata</i>	<i>Weigela amabilis alba</i>
<i>Deutzia crenata fl. pl. alba</i>	<i>Ribes aureum</i>	<i>Weigela roses</i>
<i>Deutzia crenata fl. pl.</i>		<i>Zanthorhiza apiifolia</i>
<i>rosea</i>		

# EVERGREEN FOLIAGE AND FLOWERING SHRUBS

25c TO \$5.00 EACH

<i>Abelia rupestris</i>	<i>Cotoneaster buxifolia</i>
<i>Andromeda Catesbaei</i>	<i>Cotoneaster Microphylla</i>
<i>Andromeda floribunda</i>	<i>Euonymus Japonicus</i>
<i>Andromeda Japonica</i>	<i>Euonymus radicans arborescens</i>
<i>Aucuba Japonica</i>	<i>Ilex crenata</i>
<i>Azalea amoena</i>	<i>Leiophyllumbuxifolium</i>
<i>Azalea indica alba</i>	<i>Kalmia latifolia</i>
<i>Berberis aquifolium</i>	<i>Rhododendron Catawbiense</i>
<i>Berberis fascicularis</i>	<i>Rhododendron maximum</i>
<i>Calluna vulgaris alba</i>	<i>Rhododendron hybrids</i>
<i>Cassandra calyculata</i>	

# DECIDUOUS TREES

IN ALL SIZES, \$1.00 TO \$10.00 EACH

<i>Acer dasycarpum</i>	<i>Liriodendron tulipifera</i>
<i>Acer plantanoides</i>	<i>Magnolia in all vars.</i>
<i>Acer polymorphum in all vars.</i>	<i>Morus (Teas Weeping)</i>
<i>Acer negundo</i>	<i>Paulownia imperialis</i>
<i>Acer saccharinum</i>	<i>Persica vulgaris alba fl. pl.</i>
<i>Aesculus hippocastanum</i>	<i>Persica vulgaris coccinea pl.</i>
<i>Betula alba atropurpurea</i>	<i>Platanus orientalis</i>
<i>Betula alba pendula laciniata</i>	<i>Populus monolifera</i>
<i>Catalpa Bungeii standard</i>	<i>Prunus Pissrdii</i>
<i>Catalpa speciosa</i>	<i>Pyrus spectabilis</i>
<i>Cerasus Sieboldii in var.</i>	<i>Quercus alba</i>
<i>Cercis Canadensis</i>	<i>Quercus coccinea</i>
	<i>Quercus palustris</i>
	<i>Robina hispida rosea</i>

## DECIDUOUS TREES—(Continued)

IN ALL SIZES, \$1.00 TO \$10.00 EACH

Chionanthus Virginicus	Salix Babylonica
Cornus florida	Salix laurifolia
Cornus florida rubra	Tilia Americana
Crataegus oxycantha plena in var.	Tilia Argentea
Fagus sylvatica purpurea	Tilia Europaea
Fagus sylvatica purpurea Riversii	Ulmus Americana
Fraxinus excelsior	Ulmus pendula

Large specimen trees and varieties not listed in stock. Call at the Nurseries or write for particulars, stating your wants

## CONIFERAE (EVERGREEN OR RESINOUS TREES)

Abies Canadensis	Pinus sylvestris
Abies Nordmanmana	Retinospora filifera
Juniperus Chinensis variegata	Retinospora pisifera
Juniperus communis hibernica	Retinospora pisifera aurea
Juniperus Virginiana glauca	Retinospora plumosa
Picea alba	Retinospora plumosa aurea
Picea Alcockiana	Retinospora squarrosa Veitchii
Picea excelsa	Sciadopitis verticillata
Picea excelsa pendula	Taxus baccata
Picea orientalis	Taxus caspidata
Picea pungens glauca	Thuja George Peabody
Pinus Austriaca	Thuja occidentalis
Pinus excelsa	Thuja occidentalis compacta
Pinus mugho	Thuja occidentalis pyramidalis
Pinus strobus	Thuja orientalis compacta

We have fifty varieties of evergreens in sizes from 1 inch to 15 feet in height  
Prices on application

## HARDY VINES AND CREEPERS

50c TO \$1.00 EACH

Actinidia polygama	Clematis paniculata
Akebia quinata	Euonymus radicans
Ampelopsis quinifolia	Euonymus radicans variegata
Ampelopsis Veitchii	Hedera canariensis
Aristolochia sipo	Jasminum humile
Bignonia radicans	Jasminum nudiflorum
Celastrus scandens	Lonicera in var.
Clematis is many varieties.	

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## CRASSULA ARBORESCENS

(Front Page Cover)

Specimen in flower in our Show Cactus Conservatory, sometimes called wrongly Japanese Rubber Plant, native of Africa. One of the finest Succulent Plants in cultivation. We can supply you any quantity of good plants from 15 cents to \$150.00 each.



## SPECIALTIES

### Bromeliads or Pineapple Plants

We have to bring to your attention the Bromeliads, as described on page 5. We have been experimenting with these for a number of years and have found them even hardier than the Cacti and Succulents, if that is possible. They can be divided into two classes, that is, the large upright growing ones, such as Billbergia, Vriesia, Tillandsia and similar classes, which are tall growing and form the actual and living vase plant. They are very useful if arranged with some fancy foliage plant in combination and make a wonderful desk plant as well as a plant for filling strawberry jars.

The dwarf growing varieties are especially species of the Cryptanthus. They make dwarf compact plants that can be used with the tall growing kinds, or almost for any purpose, including any arrangement with Cacti and Succulents and any of them could be highly recommended as they form a distinct class of plants from anything else and they are greatly admired by everyone. Unfortunately, they are rather slow growing and slow propagating, hence not very plentiful. Combinations of these plants are from \$3.50 to \$12.00 each, or if you wish the plants themselves we could furnish them as follows:

Cryptanthus in dwarf variety, beautifully colored kinds\_\$.35 to \$1.00 each

Billbergias, or tall growing varieties or live vase plants,

in assortment according to variety and size\_\_\_\_\_ .75 to 3.00 each

Special assortment, 12 plants in 12 varieties ----- \$10.00

We would advise any first class florist to try a selection of these plants or fancy combinations. \$3.50 and up. See page 5 and last cover.

### Echeverias

Another class of plants that has attracted our attention on account of their many desirable qualities and we have for many years hybridized this beautiful class of plants so that between the species and hybrids we can now offer over twenty-five varieties in quantity and as many more in collection lots. These plants are not only beautiful as far as the plants themselves go, with the foliage arranged in the form of a rosette, same looks almost like a flower itself. The coloring varies from green to all shades of colors, into the pink and red, while the flowers range in color from white to shades of yellow, orange and red. They come on stems varying from three inches to three feet in height, with flowers arranged in branches which keep and continue in flower from two to four months and when cut, last from two to four weeks fresh and develop new flowers. They might be classed as the most extraordinary plants and now with the collection of species, in addition to the new hybrids, they can be had in flower almost any time of the year.

We can furnish nice plants in assortment, our selection from \$.15 to \$.50 each, or could make you a collection of twelve distinct kinds, one of each, for \$3.50, or ten plants of each, twelve varieties, at \$.25 each.





### **VITIS RHOMBOIDEA**

**Awarded first prize as the best new plant**

This photograph represents the finest vine for house decoration. It has stood all sorts of trial and was the only survival from a collection of plants that was subjected to a gas leak.

We can furnish nice plants in three-inch pots at \$.35 each, four-inch pots at \$.50 and five and six-inch pots at \$1.00, also specimens in tubs from \$2.00 to \$7.50 each.



## CACTI AND SUCCULENTS

Cacti and Succulents are here to stay on account of their wonderful lasting qualities, which we and the public have experimented with under all conditions and found them to be the best plants for house culture—especially where they do not receive regular care.

If you have not already started, do not delay introducing these to your patrons. As you know, all the people nowadays are from Misosuri and have to be shown. Therefore make a good showing at the start, and if you leave the selection to us, we can give you a collection of \$25.00, \$50.00, \$75.00 or \$100.00 worth, and you will be delighted with the beautiful plants you will get. Then you can drop a line to your best customers asking them to call and see the new goods, and you will be surprised at how fast you will sell these. Not only that, but it will bring customers to your store to buy flowers and other stock that you wish to sell. 10% extra selection given free with above cash orders.

### SPECIAL COLLECTION FOR BEGINNERS

In order for you to get acquainted with our stock, we will furnish the following:

20 plants of Cacti, labeled value -----	\$ 6.50
20 plants of Succulents, labeled value -----	4.50
4 Animal Dishes, at \$.35 each -----	1.40
1 Fancy Pot with three plants -----	.75
1 Fancy Bowl with four plants -----	1.00
1 Fancy Bowl with five plants -----	1.50
1 Nice Bowl with assorted plants -----	2.50
	<hr/>
	\$ 18.15

for \$15.00 net cash, all labeled so as to give you a base with which to work out future collections. This is quite a reduction, and besides you have a chance to acquaint yourself with the varieties and can then re-order in quantity as you may wish.

## MANDA'S CACTUS GARDENS

Originated and used by us to the trade at large, which have created such an interest among the public.

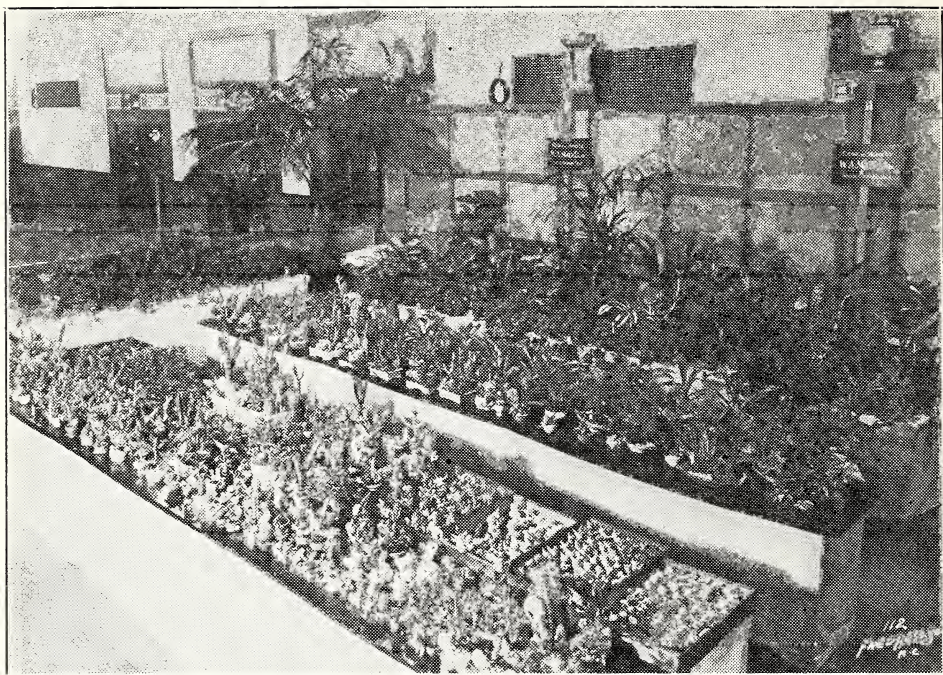
These gardens should not be confused with lots of trash that has been thrown on the market of late by inexperienced parties just to sell them.

Our gardens are arranged in the most artistic manner, with well established plants, which we have found from experience to be the most lasting. They are made for the public's satisfaction and are of lasting quality.

Remember, we have the largest and most varied collection and stock in the country. We have them all sizes, from ordinary size plants to large specimens for special use.

If you are not sure of what to order leave the selection to us, stating the class of plants you want, and we will give you good value and satisfaction.





### EXHIBIT OF MANDA'S PLANT COMBINATION

The above is a picture of a display we had at Flower Shows which always attracted the attention of the plant loving public

WE HAVE NOT ONLY NOVELTY AND RARE PLANTS,  
BUT ALSO EVERYDAY STOCK

### Be Up-to-Date—Display Up-to-Date Stock

Offer your customers something new and unusual and do not wait  
until your customer asks for it

Everything is advancing, why not our profession?

When you need anything in the horticultural line, write us

We can supply you with almost any plant

Also Tufa Rock and artistic containers of our own origination

## TERMS UPON WHICH WE DO BUSINESS

All correspondence pertaining to the business should be addressed to the firm and not to any of the employees.

**ALL ACCOUNTS ARE RENDERED MONTHLY.** Our patrons are requested to remit by checks, express or post office money-orders, or currency in registered letters. We will not be responsible for money sent in unregistered letters. From unknown correspondents either a remittance or reference is required with each order.

**WE SEND GOODS C. O. D.** when the order is accompanied by a remittance of at least 25 per cent of its total value. This guarantees acceptance of goods upon arrival at destination.

**WE DO NOT GUARANTEE** delivery or safe carriage of goods. After the goods are delivered to the Transportation Company in good condition, and receipted for by them, our responsibility ceases, as they are beyond our control, and become the property of the purchaser who, if necessary, must make claim to the transportation company.

**PACKING.** All packing is charged for at cost.

**COMPLAINTS.** Any complaints arising should be made within three days after receipt of the goods, otherwise they cannot be considered.

**EARLY ORDERS.** Orders are solicited at as early a date as possible, that we may have ample time for their execution. Please write plainly, name, post office, express office and any other necessary information as to the best method forwarding; express is recommended.

**NON-WARRANTY.** Most of the failures with seeds, plants and bulbs are due to causes entirely beyond our control, such as unfavorable weather and soil conditions, too deep or too shallow planting, etc., which render it impossible for us to guarantee success. Although we take all possible care to supply only such stock as will, under proper conditions, produce satisfactory results, we still give no warranty as to description, quality or productiveness of any of the seeds, plants, bulbs, or any other goods we send out, and we will not be in any way responsible for the crop or results, also if stock is exhausted when orders are filled, or anything in or beyond our control, and every order will only be accepted on these conditions.

**ORDERS** placed and accepted cannot be cancelled except with our consent.

### Visit Our Nurseries

The nurseries are situated on the D., L. & W. R. R., adjoining the depot at South Orange. There are 100 trains daily, so visitors will only have a few minutes to wait, trains being so frequent. There are also electric cars from Newark to South Orange Depot, connecting with the Pennsylvania R. R. and Jersey Central R. R. every ten minutes. Also from Orange to South Orange, connecting with the Erie R. R. Taking it all in all, it is the most accessible nursery in the country.





**LIVING VASE PLANT COMBINATIONS**



**FEW POPULAR CACTUS GARDENS**



**EXHIBIT OF CACTUS GARDENS**